

Start & Run A Coffee Bar (Start and Run A)

Tom Matzen, Marybeth Harrison



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A comprehensive guide on what to expect when owning and operating this type of business, this book includes everything from choosing a unique identity to roasting, making, and serving coffee, espresso, and tea. Learn the steps to:

- * Turning beans into bucks
- * Building a winning sales team
- * Providing WOW! customer service

The two authors share their inside perspective on running a coffee bar, answering questions such as:

- * How do I prepare a business plan?
- * How do I market my coffee bar?
- * What special equipment will I need?
- * What will it cost to get started?
- * What should I look for when choosing a location?
- * How do I roast coffee beans and brew a great cup of coffee?
- * What are the 11 steps to WOW! customer service?
- * What about expansion and franchising?

The book includes sections on organic and Fair Trade coffee, recipes for specialty coffees, and forms to help you with the day-to-day logistics of running a coffee bar.

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