



Communications: Inspiring Performance: A Guide to Coaching Leaders to Lead as Coaches (Book 3 SCOPE of Leadership) (The SCOPE of Leadership Book Series)

Mike Hawkins

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Communications: Inspiring Performance describes how to influence people through positive and trustworthy interpersonal communications. Great leaders speak, write, and listen in a manner that connects with people and moves them to action. By learning the competencies of creating compelling content, engaging the audience, and maintaining communication flow, you are able to capture people's minds and hearts as well as foster the healthy exchange of ideas and information. The SCOPE of Leadership book series teaches the principles of a coaching approach to leadership and how to achieve exceptional results by working through people. You will learn a straightforward framework to guide you in developing, enabling, exhorting, inspiring, managing, and assimilating people. Benefit from the wisdom of many years of leadership, consulting, and executive coaching experience. Discover how to develop the competencies that align consistently with great leadership.

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